



Dale Flowers, MBA, CPA - Partner

Dale is a proven Finance and Operations Leader with a successful track record managing start-ups, non-profits, and small, middle-market, and large corporations, both domestic and international.

Dale's functional responsibility areas include Finance, Accounting, Payroll, Benefits Administration, Information Technology, Human Resources, Customer Service, and Risk Management.

Dale assists clients with Financial Reporting, Budgets, Forecasts, Profitability Analysis, Cash Flow Improvement, preparation for Internal and External Audits, Process Improvement, Systems Implementation, and Staff Training. He is an expert in MS Excel and has designed sophisticated Excel models for Budgeting, Forecasting, Pricing, Costing, Margin Analysis, Actual-to-Budget Variance Analysis, Price-Volume-Mix Analysis, Labor Distribution, Journal Entry Automation, and multi-currency Consolidated Financial Reporting. He also designs bottom-up business models.

An accomplished Operations Leader, Dale is particularly adept at problem-solving, building cohesive, high-performing teams, and driving turn-around initiatives. In addition to extensive manufacturing experience, Dale has a track record in the Chemicals, Medical Device, High Technology, Professional Services, and Non-Profit sectors. A significant component of Dale's practice has been M&A transaction support, and management of portfolio companies for Private Equity Groups.

Most recently Dale re-engineered the business model, developed an operating budget, and led a European expansion for an international Non-Profit Services organization; and rectified long-standing cost accounting and inventory valuation errors, improved monthly accounting close cycle, and strengthened quality and timeliness of financial reporting for a publicly traded medical device manufacturer.

Dale's software experience includes: SAP, Microsoft Dynamics AX, Oracle, Infor, Sage platforms, Workamajig, QuickBooks, Salesforce, and Xero.

Mr. Flowers holds an MBA in Finance and International Business from Jacksonville University and Bachelor of Science degrees in Accountancy and Management Science from the University of North Carolina. Dale is a Certified Public Accountant in Florida and North Carolina, and a Chartered Global Management Accountant.