



## Gary Cohen - Principal

Gary possesses over 30 years of business experience including 12 years as Chief Financial Officer of a multi-location medical practice and surgery center as well as several years each as CFO of two non-profit agencies. He has held additional financial management positions with two companies that each had over three dozen locations including an airport services company with revenues in excess of \$250 million and a division of a food and vending services corporation with revenues of \$100 million. Gary has extensive experience with management of multiple locations and evaluating expansion to new locations. He started his own company and has six years of entrepreneurial experience in all facets of business He has a strong background in executive management

where he has provided strategic advice to Executive Committees and Boards of Directors, accounting and financial control, budgeting and planning, treasury management, risk management, and human resources administration.

Gary is a skilled executive who combines strategic vision with a strong understanding of operational issues and an ability to get the job done in a timely, efficient manner while still possessing the capability to roll up his sleeves and delve into underlying accounting and operational details. He has developed strategic business plans to track objectives, actions, timetables and goals and has designed key performance plans to compare organizational goals and results. His three decades of experience as a chief financial officer and controller have focused on improving operational performance and profitability as well as upgrading the accounting and reporting capabilities of the finance departments he has directed. Gary has developed internal control processes and designed accounting policies and procedures that have resulted in substantial improvements in financial and operational management reporting. He directed the start-up treasury and accounting function of a non-profit agency including preparing application for and successful granting of IRS 501(c)(3) status.

Gary holds a Master of Science Degree in Accounting from Appalachian State University (ASU) and a Bachelor of Science Degree with a Concentration in Accounting from ASU. He earned Certified Public Accountant (CPA) designation in the State of Florida (presently Inactive). He is a former member of the American Institute of Certified Public Accountants (AICPA) and the Florida Institute of Certified Public Accountants (FICPA). He is currently Treasurer and Board member of The Lifeboat Project, Inc., a non-profit entity battling human trafficking.