



## Joseph Pivinski, CPA\* - Principal

Joe is an operations and financial executive with over 30 years of successful experience serving as Chief Financial Officer of domestic and international private and public companies. He has exposure to a broad range of industry sectors, including real estate, energy/biofuels, construction, consulting, e-commerce and professional services. Often assuming the dual role of COO/CFO, he has increased stakeholder value by taking direct responsibility for profit centers, the management of facilities, Human Resources, Risk Management, Quality and Information Technology.

Contributing to organizations from development stage to \$300 million in revenue, Mr. Pivinski understands the business challenges of small to medium sized businesses and mid-sized and microcap public companies and delivers a hands-on approach in designing and executing initiatives which balance strategic goals with short-term operational demands and resource constraints. He has further contributed to these organizations by participating in business process re-engineering initiatives, organization realignment, long-range forecasting, legal arbitration and expert witness testimonies. Joe's extensive knowledge of U.S. GAAP and SEC regulatory reporting and compliance requirements, coupled with his expert ability to efficiently and cost effectively manage public company financial reporting processes has resulted in increased shareholder value in the five OTC- and NASDAQ-listed companies he has served as CFO in the past 17 years.

In concert with superior operational and financial reporting skills, Mr. Pivinski has managed, structured, negotiated and executed various fund-raising initiatives and liquidity events in the capital markets which include an international IPO, a Private Placement debt offering, project-based ADC financing, a Shareholders' Rights Offering, a cross-border Syndicated Debt Offering, a Minority Interest Buyout and a management buyout in a Going Private transaction. He also assumed the role of U.S. task force leader in the worldwide merger of two public \$4.0 billion companies.

Mr. Pivinski holds an MBA in Finance and International Business from Fordham University, New York City, and a Bachelor of Science Degree in Accounting from Brooklyn College, City University of New York.

Joe's current and prior professional affiliations include the American Institute of Certified Public Accountants (AICPA), the New York State Society of Certified Public Accountants (NYSSCPA), Gold Coast Real Estate Association, the Association for Corporate Growth (ACG), the Association of Public Companies (APC), Financial Executive International (FEI) – Chapter Board Member and the National Association of Corporate Directors (NACD) – South Florida. Joe has served on the Board of Directors of several private and public companies and as an Advisory Board Member of other organizations.

\*He is a licensed Certified Public Accountant (CPA) in the State of New York (Inactive).